

We are seeking an **ambitious Salesperson** to strengthen our UK team.

**The Job....**

* Winning Orders from existing and new customers
* Identification of new business opportunities and generation of new leads through research and market intelligence
* Nurturing and growing of existing accounts in accordance with the organisations ambitious plans for growth – Relationship development
* Participation in customer meetings as required across Europe
* Active involvement in key trade International Exhibitions
* Sourcing of product and negotiations with an International supplier base

**Do you have....**

* the ability to sell and build strong business relationships
* excellent communication skills – Internally and externally
* the capability to listen and understand the precise needs of the customer and then work with your colleagues to meet them
* a hunger for personal development through knowledge, training and experience
* a high level of numeracy and accuracy – a good attention to detail
* good IT Skills – a proficient use of all Microsoft products

**Do you want to work for a company that has......**

* a bright, exciting and secure future
* direct supply relationships with the likes of Airbus, Boeing and Collins Aerospace
* a gold standard reputation for service and responsiveness
* a parent company that is quoted on the NASDAQ exchange and employs over 7000 people
* an excellent and high quality office environment
* flexible working arrangements
* a talented and highly motivated team already in place

**UK RESIDENTS ONLY**